



CORPORATE AIRCRAFT SALES & ACQUISITIONS

COMPANY PRESENTATION



Boutsen Aviation, founded by Thierry Boutsen, specializes in buying and selling business jets and turbine helicopters, offering streamlined, personalized services from Monaco since 1997. Our team handles all aspects of transactions, from commercial to technical to administrative and legal.

With representatives in Austria, Benelux and Malta, we provide global support and seamless service.



Dominique Trinquet, President

Thierry Boutsen, Chairman & Founder





Our Legacy in Excellence...

Thierry Boutsen

3 Times Formula 1
Grand Prix Winner



OVER
420
AIRCRAFT
SOLD

In 73 Countries

5 Continents

Global Market &
Global Operations

145 Different
Models

19 Manufacturers



425 Aircraft sold / 19 Manufacturers / 145 Models



9



BOEING BUSINESS JETS

2



27



24



31



43



65



105



22

Commander, Daher,
Dornier, Mooney,
Pilatus, Piper...

46



425 Aircraft sold / 19 Manufacturers / 145 Models...



38

AGUSTA

6

TEXTRON
BELL

9



Achieving Success Through Strategic Choices

Expertise is our essence: Our entire team brings firsthand competences, backed by **25 years in Aircraft Sales**. We support our clients at every stage of the transaction from commercial and technical to legal and administrative needs.

Built on trust and reliability, our client relationships prioritize confidentiality, ethics, and exceptional service, ensuring lasting satisfaction. **This has allowed us to maintain the highest level of client satisfaction throughout our history.**

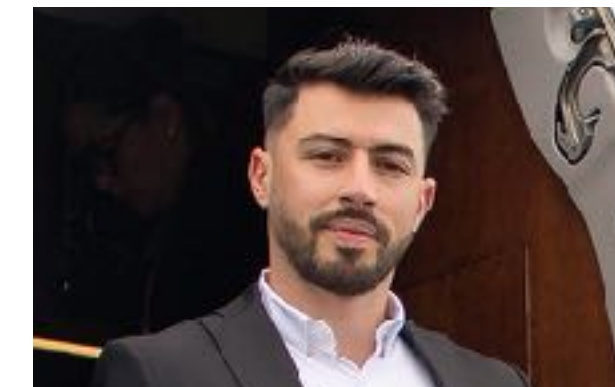


Thierry Boutsen
Founder



Dominique Trinquet
President

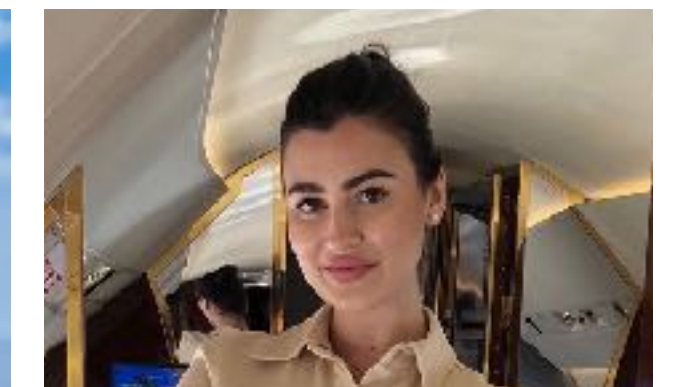
MONACO TEAM



Benjamin Ribouleau
Aircraft Sales



Jonathan Courtin
Market Analyst



Amandine Cesaroni
Sales Support



Elise Caraveo
Finance & Administration



Roxanne Pedersen
Marketing



Laurent Lemonnier
IT - WEB

SALES REPRESENTATIVES



Abbas Miri
Eric Vermeersch
Benelux



Chris Thalhammer
Central and Eastern Europe



Filippo Arcaleni
Malta

WHAT WE DO?

Full Management of the Transactions

SOURCING

EVALUATION

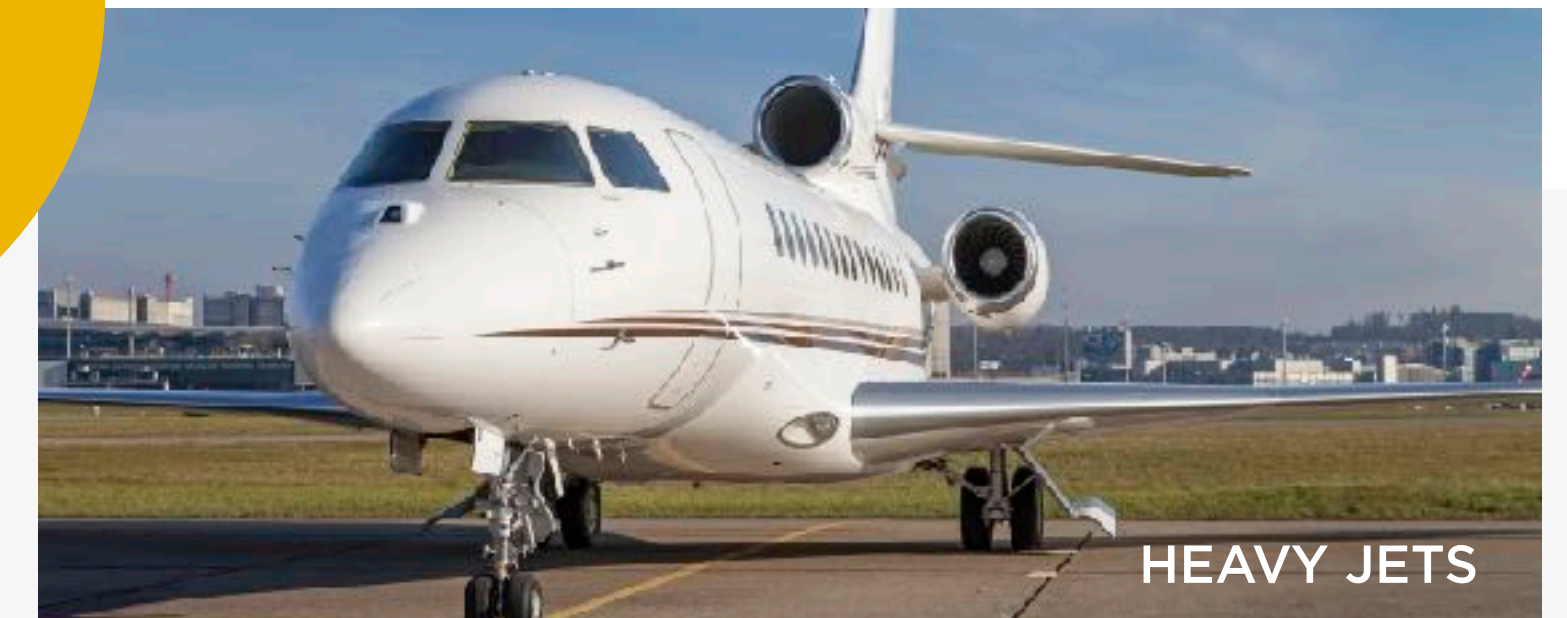
COMMERCIAL

LEGAL

TECHNICAL

CLOSING AND
ADMINISTRATIVE

Type of Aircraft
that we deal
with today



Corporate Aircraft Sales and Acquisitions is our business

We are a **passion-driven team** with a long and successful history of buying & selling business jets for our clients.

We provide **exclusive representation** worldwide.

Our clients include heads of state, public and private companies, sports people and major charter operators. We partner with maintenance and operating companies, enriching our network and **creating synergies**.

As a result of our strategy, in 28 years of operation, we have sold 425 aircraft to date, achieving 90% success rate for the full satisfaction of our clients.



OUR SIGNIFICANT MILESTONES

1997



Boutsen Aviation was Officially Launched

2014



By Appointment to
H.S.H The Sovereign Prince
of Monaco

2015



300th Aircraft Sold
(Gulfstream G550)

2024



- 423rd Aircraft Sold
(Challenger 3500)
- 20th Falcon 7X Sold

WHY EXCLUSIVE REPRESENTATION?

Communication	Your exclusive broker provides the same details to all potential buyers, filters inquiries, and only passes on serious offers to you
Prices and conditions	Our goal is to secure the best offer, as close as possible from Seller's expectations
Trust	With full representation exclusivity, the broker demonstrates the owner's full support
Efficiency	We dedicate our full time and resources to selling your aircraft as quickly as possible
Reporting	With a single communication channel, we provide the owner with transparent reporting and detailed market feedback
Quality of Service	We commit our entire resources, including dedicated sales personnel and back-office assistance, to your project



“Good usage of a private aircraft is about 400 hours a year. I did the math, and my calculation is that even 200 hours of use of a corporate jet adds 33 days to an executive’s year. Now, you bring two or three other execs with him, and all of a sudden you’ve got a free C.E.O.!”

— Thierry Boutsen



www.boutsen.com