

## A fast-paced summer for Boutsen Aviation: The market is back on the move



Monaco, August 5<sup>th</sup>, 2022 - With the business aviation market in bloom again, the Boutsen Aviation team has tackled the summer on a high note along with a series of aircraft sales and acquisition mandates.

Indeed, despite low pre-owned inventories, some of the world's most sought-after and highest-performing business jets produced to date are currently being offered for sale by the company.

Among them, three iconic models from the '**Falcon family**' stand out. The first one is none other than the only **Dassault Falcon 8X** available on the market worldwide, a brand-new aircraft available for delivery in late 2022. It is followed by a 2010 **Dassault Falcon 7X** on the edge of a quick transaction. Last but not least, the 2005 **Dassault Falcon 900EXy** is listed as part of the only two available globally...



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With 39 Falcon's sold to date over the course of the company's history, the close relationship between Boutsen Aviation & the 'Dassault family' gets stronger every year. *"I remember the Falcon 7X first display in Bordeaux over seventeen years ago. At this point, I started to imagine selling it one day... The dream came true and that's how the journey with large-cabin Falcon models started,"* comments **Dominique Trinquet**, President.



Dominique Trinquet & Benjamin Ribouleau

To go on with aircraft opportunities, customers looking to fly nearly 4,500 nm under the **Gulfstream** flagship can consider an impressive **Gulfstream G500** produced in 2020. *"Despite the short-term operational restrictions on this aircraft, demand remains steady, and we anticipate a successful transaction over the next few weeks,"* explains **Benjamin Ribouleau**, Market Analyst. In addition, a gorgeous **Gulfstream G650ER** will soon be released to the market.

When it comes to mid-size business jets, one of the most popular models has recently joined the company for sale listings: a 2004 **Hawker 800XP**. The market is still very active for this mid-size twinjet business aircraft with an average of 5 monthly sales throughout 2022 and a regularly renewed inventory.

While the listings are filling up with beautiful units, 2022 is shaping up strongly with pre-owned transactions continuing at a high level and this paved the way to significant sales. **Boutsen Aviation** has been thrilled to announce the closing of an impressive **Airbus A340 VIP**. *"This transaction surely busted the previous weight records!"* comments **Timothée Marcie**, VP Sales. On top of that, a **Legacy 650**, a **Phenom 300**, and a **Citation CJ2+** have been sold by the company within a few months. *"This increasing business activity has been sparked by new users entering the market and the post-crisis low inventories making each new aircraft for sale highly attractive to buyers,"* concludes **Thierry Boutsen**, Chairman & Founder.

The fast-paced summer will turn into a faster-paced fall for **Boutsen Aviation**. The worldwide sales team continues to push ahead without losing a beat and is looking forward to taking on new challenges, each one bigger than the next.



Gulfstream G650ER (File Photo)

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