

Boutsen Aviation's Mid-East focus touches down in Dubai for MEBAA 2018

December 10, 2018 - Dubai - For the occasion of **MEBAA 2018**, **Boutsen Aviation** is pleased to announce the display of its **Airbus A319CJ** in collaboration with **AIRBUS** on the static. The aircraft was recently showcased at **EBACE** earlier this year, and it makes for the first presentation of a business liner the company has presented for **MEBAA**.



For this year's **MEBAA**, **Mr. Boutsen** will travel from **Monaco** together with **Timothée Marcie**, who has recently been appointed **VP of Sales for the company**. After four years as a Sales Representative, **Mr. Marcie** has initiated and dramatically advanced **Boutsen Aviation's presence** in the Asian market, with a specific focus on China. *"I am very honored and excited to fill this new position as VP of Sales"* says **Mr. Marcie**, *"and I am looking forward to even more development and focus in the quickly-growing Chinese market."* **Mr. Boutsen** and **Mr. Marcie** will be joined on site with regional sales representatives **Atiesh Mishra (Southeast Asia Market)**, and **Karim Hijazi (Mid-East Market)**. The entire team is looking forward to the week ahead, and to creating new opportunities and networks in the region.



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"We are currently expanding our presence in the Mid-East market" says **Founder and Chairman Thierry Boutsen**. *"Having such a substantial aircraft on display for this event is a solid step towards our goals in this market."* His words come on the tail end of a recent series of transactions, all oriented around the Mid-East region. The first was **Gulfstream GIV SP #1486**, a special sale that made for **Boutsen Aviation's 365th aircraft transaction to-date**. The second was **Falcon 7X #112**, the third aircraft of the **Saudi SPA fleet** that **Boutsen Aviation** has been mandated to sell. **President Dominique Trinquet**, who has managed all three transactions, comments, *"We have successfully closed 7X #112, #079 and #087 over the past few months, and we are now already at work progressing towards the sale of the fourth and final Falcon 7X of this prestigious fleet."*



Boutsen Aviation will be at **MEBAA from December 10 - 12**. To schedule an appointment with a member of the team, please contact sales@boutsen.com.



By Appointment to H.S.H. the Sovereign Prince of Monaco

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