

Press Release

## **Boutsen Aviation Adds New Exclusive Sales Representative**

August 12th, 2024 - Monaco - Boutsen Aviation is happy to announce their newest external partner, **Filippo Arcaleni**, has been appointed as the Exclusive Sales Representative and Business Developer for Malta, Italy, and Southern Europe, effectively immediately.

### **Filippo Maria Arcaleni, Sales Representative and Business Developer for Mediterranean Countries**

**Filippo Maria Arcaleni** is a lawyer specializing in aviation law, currently practicing in Malta. He serves as the Vice Chair of the Aviation Lawyers Committee for the European Business Aviation Association and holds a position on the board of the Malta Business Aviation Association as Director of Communication and Public Relations.

Mr Arcaleni's expertise encompasses international contract law and negotiation, supported by a robust background in corporate and commercial law, aviation law, and yachting law. He provides comprehensive legal support to companies, ensuring compliance with pertinent regulations and aiding in various strategic aspects of their operations. He is fully qualified as an Italian lawyer and is a member of the Madrid Chamber of Advocates as a Spanish lawyer. Additionally, he is recognized as a Legal Professional under Maltese jurisdiction.



*"I'm glad and honored to be part of Boutsen Aviation's team! Boutsen Aviation is a distinguished and well-known worldwide name in the industry of jet brokers with more than 25 years of experience and 400 Aircraft sales. It is definitely great to be able to follow the sale/purchase transaction both from the legal and technical side in support of our client!"*



*"We are thrilled to welcome Filippo to our family! The addition of his expertise, enthusiasm, and legal background will be a precious asset to our team. There is no doubt that Filippo will achieve great success in the beautiful Mediterranean region. Welcome aboard!"* says **Dominique Trinquet**, President.

Our growth highlights our unwavering commitment to expanding our global networks and continuously delivering exceptional services and legal support to our clientele. We are delighted to welcome **Mr. Arcaleni** and anticipate his valuable contributions to the business development of **Boutsen Aviation**.