

Closing the Year with Success for Boutsen Aviation

December 16th, 2019 - Monaco - As 2019 comes to a close, **Boutsen Aviation** is pleased to reflect back on the recent events and sales that took place over the last few months both at home and abroad. Whether it was at various aviation events around the world, or gracing the pages of industry magazines, the entire team was not only closing transaction deals but expanding its presence worldwide.



In October, **Northern Europe Regional Sales Director James Hughes** was onsite at **NBAA in Las Vegas**, representing the company at one of the industry's most prominent events. *"We believe it is important to have a presence at this major industry event,"* comments **President Dominique Trinquet**. *"As the United States is one of our largest markets, we were glad that Mr. Hughes effectively represented Boutsen Aviation on this occasion, especially for the release of the new G700 model."*

Just one month later, the company took to the eastern side of the world at the **Dubai Airshow** from November 17th-21st. It was not a long voyage, however, as **Boutsen Aviation** already has boots on the ground in **Dubai** with **Middle East Sales Representative Karim Hijazi** leading the efforts in this market.



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Simultaneously as these events were happening, **Mr. Trinquet** was honored to be featured in an article in **Ultimate Jet Magazine**, speaking about the current state of the market as well as the process of purchasing a corporate aircraft. The full article can be accessed in the News section of our website, www.boutsen.com.

While events play a key part in **Boutsen Aviation's** growth and expansion strategy, the core of the business remains the purchasing and selling of aircraft, and that is exactly what the team has been excelling at over the past few months. In the month of September, they sent off **Falcon 2000EX MSN 014**, and the sale of **G550 MSN 5268** shortly followed suit in the month of October.



While these birds left the nest, the company moved quickly to replace them with new additions to the listing, adding Challenger **350 MSN 20670** and a **Piaggio P180 Avanti II**. *"It's a buyer's market at the moment"* says **Founder and Chairman Thierry Boutsen**. *"With rising inventory and expected slowing market activity, both buyers and sellers are sitting in optimal market conditions. Now is a great time for a great deal and we are ready to make the purchasing process as seamless and efficient as possible."*

For any further information, please contact sales@boutsen.com



By Appointment to H.S.H. the Sovereign Prince of Monaco