

A Gulfstream G550 Month for Boutsen Aviation

September 18th, 2017 - The summer season is over, and **Boutsen Aviation** is heading into autumn full throttle. Before the end of August, the company successfully closed the sale of a 2010 **Gulfstream G550**, marking the 17th Gulfstream transaction to date. According to sales broker **Timothée Marcie**, *"the G550 market has been incredibly active for the past few months, and we are proud to be at its forefront"*.

The momentum does not stop there. Currently the company has two additional G550s undergoing Pre-Purchase Inspection. *"Gulfstream continues to be a very popular manufacturer for second-hand transactions"* remarks Founder and Chairman **Thierry Boutsen**, *"in 2016 we closed 4 sales (two GVs and two G550s), and these additional three show us that the interest and purchasing potential is still very high"*.

It was not only Gulfstream birds that left the **Boutsen Aviation** nest this month; additionally, the company has just delivered a **Falcon 7X** in the first week of September.





Dominique Trinquet, President

With the recent amplification in deliveries, the company has just reached the milestone of its 340th sale, making for appropriate timing as this year marks its 20th anniversary. *"We don't slow down"* says **Mr. Trinquet**, *"You have to be quick, agile, and constantly aware in order to follow and capitalize on the trends of the market. Our team dedicates its full effort to finding the best opportunities for our clients, and this is one of the reasons we have continued to prosper over the past twenty years"*.

As the new season started, so began an extensive activity of traveling and events for the Boutsen team. Last week, **Executive Vice-President Mathieu Pezin** flew to **Moscow** to attend **JetExpo**, and next month, **Timothée Marcie** will travel to Las Vegas for the annual **NBAA** event.

Closer to home, the **Monaco Yacht Show** is soon approaching and the team is busy preparing for the influx of luxury visitors that will pour into the Principality from September 27-30. As the offices are located a few steps away from Port Hercule, clients can take advantage of this opportunity to meet with the Boutsen team about their aviation project. *"There is no better complimentary industry to yachting than private aviation,"* says **Mr. Boutsen**, who has already scheduled several events and meetings for the week of the show, *"Many of the people coming to Monaco for the Yacht Show will also likely be in the market for a private jet, or looking for help to sell their existing one"*.

Boutsen Aviation will be available at any time during the Monaco Yacht Show. Whether you are looking to purchase, sell, or simply would like to discuss the industry, our team of experts is here to assist you with any element of your aviation project. Please contact us to schedule an appointment.