

FOR IMMEDIATE RELEASE

## Another Successful EBACE for Boutsen Aviation

**June 7, 2016 - Monaco.** The week at EBACE 2016 proved to be a successful one for the team at Boutsen Aviation. Over the course of the three day event, a letter of intent for a Gulfstream GV was executed, and a price drop for the Embraer Legacy 650 was concluded by the week's end. Additionally, Executive Vice President Mathieu Pezin signed an exclusive sales mandate for Hawker 800B MSN 258056 and an acquisition mandate for a EC135T2+. It was thanks to the dedicated effort and concentrated focus of the entire sales team that Boutsen Aviation was able to achieve these accomplishments, and everyone is looking forward to returning again to Geneva for EBACE 2017.



On the static display, Boutsen Aviation showcased a 2015 Embraer Legacy 650 s/n 14501201, the last Legacy 650 to be delivered in 2015. This exceptional aircraft has a mere 30 hours of total flight time, and is offered with asking price of \$20M. Engines and APU are covered by JSSI. The Legacy 650 transports up to 13 passengers in a well-appointed, largest-in-class, three-zone cabin that is also one of the quietest.

Boutsen Aviation's top sellers of this year are undoubtedly Gulfstream and Falcon and Bombardier. In just the first few months of 2016, we have already sold one G550, one GV along with one Falcon 2000, one Falcon 20 and one Challenger 300.

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President Dominique Trinquet says, “*Looking to our current listing, we now represent three Falcon 7x, one Falcon 2000, and one Falcon 200. Our total listing includes 13 jets from not only Gulfstream and Falcon, but also from Embraer, Bombardier, Learjet, Hawker, and Dornier.*” Additionally, Boutsen Aviation has 3 turboprops, from manufacturers King Air and Piper, and 3 helicopters from Airbus-Eurocopter.

Executive Vice-President Mathieu Pezin adds, “*While we have already closed 22 aircraft sales in the last 12 months, we are not slowing down. At this moment, our team of experts has several deals pending, with high likelihood of closing in the very near future. From our listing, the Gulfstream G550 #5221 will enter Pre-Buy Inspection this week, the Global 5000 #9182 is due to be delivered at the end of its on-going C-Check, and we are in the final stages of closing the deal on the Cessna Citation Ultra # 560-0301.*”

Perhaps you might wonder, what makes Boutsen Aviation able to achieve this enormous success? According to Chairman and Founder Thierry Boutsen, “*It all comes down to the meticulous pursuit of perfection. As in Formula One, there is absolutely no room for error, and Boutsen Aviation follows this mantra to its core.*” Our entire sales team is comprised of former pilots, enabling us to provide first-hand industry knowledge and expert recommendations to match each buyer with an aircraft perfectly suited to his needs. As we sell aircraft to over 51 countries around the world, international knowledge and experience is a part of our core. For this reason, our sales team speaks a total of seven different languages including Chinese and Arabic. Our level of expertise does not stop there: In covering everything from commercial and technical to legal and administrative aspects of the transaction, we ensure only the highest level professionals (from aviation lawyers to specialized technicians) are taking care of our clients’ assets. This drive and devotion to perfection has enabled us to maintain a success rate of 95% over the course of our 19-year history.