

Summer Sum-Up and Fall Outlook for Boutsen Aviation

New Acquisitions, sales, and an event-packed season ahead

September 4, 2019 — Monaco — It's back to school and back to work season, as the long and luxurious days of summer slowly come to a close. For the team of **Boutsen Aviation**, however, the warm weather was anything but luxurious as they hustled to close a series of transactions, with four sales and three new additions to the listing. This makes for a total of **375 aircraft sold to date** over the course of Boutsen's twenty-two year history. As September progresses, the team will partake in a series of events both locally in Monaco as well as abroad.



Falcon 8X - MSN 410

The company recently added two **Gulfstream G550** to the listing, **MSN 5302 and MSN 5284** along with **Falcon 8X MSN 410**. *"The integration of these three heavy jets into our inventory comes at a perfect time"* says Founder and Chairman **Thierry Boutsen**. *"There is ample opportunity for this type of aircraft in the second-hand market at the moment, and I am sure they will go quickly."* While heavy jets took the stage for the new additions, the summer sales were all about light and mid-size jets. Over the course of the past 6 weeks, **Boutsen Aviation** closed **two CJ2+, a Phenom 300, and a King Air E90** transactions. *"It was a rapid succession of sales"* says Broker **Victor Roinson**, who was responsible for the light jet sales. *"Over the course of my four years with Boutsen Aviation, this has by far been the most active summer."*



Gulfstream G550 - MSN 5284



Gulfstream G550 - MSN 5302



The fast-pace summer will only turn into a faster-paced fall: Starting on the 11th of September, **Dominique Trinquet** will be on site at the annual **RUBAE show in Moscow** and soon after that, Sales Broker **James Hughes** will partake in the **Air Charter Expo** on the 17th of September and on the 19th and 20th, he and **Mr. Trinquet** will both attend the **Channel Islands Air Show**. *“After recently joining the team of Boutsen Aviation this past May, I am very excited to push forward this month into the UK market”* says **Mr. Hughes**, *“and these events provide the perfect opportunity to enhance our presence there.”*



Closer to home, the **Monaco Yacht Show** will take place on September 25th - 28th. *“We are growing our presence more and more in the yachting industry”* says **Mr. Boutsen**, *“we had much success in the spring as a sponsor of the **Superyacht Show in Barcelona**, and we look forward to expanding even more since there is a very similar clientele.”* This year, **Boutsen Aviation** will partner up with sister company **Boutsen Design** and **Boeing Business Jets** to host an exclusive cocktail event at the **Monaco Yacht Club**, amongst a series of additional events. It will mark the second year that the companies have collaborated together for the occasion of the MYS.

To meet with a member of the **Boutsen Team** at any of the above listed events, please contact us at sales@boutsen.com.

